

## NUMECENT ANNOUNCES NEW PARTNERSHIP WITH JAPAN BASED ASCENTECH K.K.

## Ascentech K.K. to distribute Numecent's Cloudpaging for Enterprise product offering

March 15, 2015 - Irvine, CA - Numecent®, a cloud software and services company providing application delivery solutions and platforms, today announced it has signed a new distribution agreement with Tokyo-based Ascentech K.K., the leading distributor of virtualization technologies in Japan. Ascentech K.K. will distribute Numecent's Cloudpaging products to reseller partners, enabling IT departments in Engineering & Construction, Automotive & Manufacturing, Healthcare, Finance, and Higher Education customer segments to deliver native Microsoft® Windows® applications to end users via an app store-like self-service portal.

"Our announcement today with Ascentech K.K. is another step in Numecent's global growth and reinforces our push to deliver solutions to enterprise customers that help lower IT costs related to application delivery and maintenance", said Tom Lagatta, President and CEO of Numecent. "With this distribution agreement, we expand our presence in Japan by working closely with Ascentech K.K. to assist customers and partners in delivering cost savings for application delivery."

"With Cloudpaging, Numecent has delivered a revolutionary product for addressing self-service application delivery for enterprise customers," said Naohiro Sato – CEO of Ascentech K.K. "We are excited to partner with Numecent and look forward to bringing enterprise customers, ISV's and service partners exciting technologies to streamline application delivery and reduce IT costs."

Numecent's Cloudpaging technology delivers millions of application sessions annually and has delivered more than 10,000 Cloudified applications, including CAD, CAM, PLM, DCC, and specialized applications, to many enterprises around the world, bringing savings to IT departments while simplifying on-boarding for new end-users and reducing the IT impact for delivering new applications and updates.

## **About Numecent**

Numecent is a fast-growing software and cloud-services company pioneering application delivery. Numecent's Cloudpaging technology brings rapid, secure and friction free provisioning of native applications from the cloud through virtualization and containerization.

Delivering solutions to Enterprise customers via channel partners while also servicing cloud providers and ISV's, Numecent, has delivered cloudified applications worldwide, reducing the pain points for application delivery while helping lower costs. Numecent was founded in 2008, and is headquartered in Irvine, California. More information can be found at www.numecent.com

## **About Ascentech K.K.**

Ascentech K.K. is an IT product distributor and solution integrator focusing on virtual desktop integration, thin client and related network and infrastructure, including storage and security. Ascentech K.K. has partnered with global solution vendors to provide more than 50 solutions to the Japanese market through its nationwide network of 100 business partners.

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